

INVEST DIGEST© WORDS YOU CAN EAT

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Monthly Notice

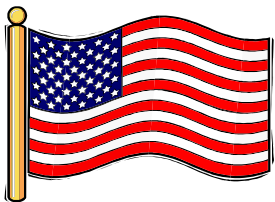
On May 1st I took on the role, "Justice of the Peace". As a notary public for the past nine years, I exercised my powers by marrying a couple. Karen and Edward were my first. It was a lovely ceremony. Lucky for me, there was no one there except the bride and groom

and a witness. I was nervous as a long tail cat in a room full of rocking chairs. I dedicated a theme of a beautiful rose around their day. The rose is one of the most exceptional conceptions of God and when the rose is gone the beauty lives on forever. The rest of the month was busy with finalizing plans to be in New York on July 29th for the official book release. There is a book launch party in Time Square on Friday, July 30. The plan is to be hobnobbing with Brian Tracy or connecting with others on this unique occasion?

Happy Memorial Day and a salute to all who have fought for our freedom. This includes all, with in our own borders that fight for their beliefs, justice and the American Way. Sounds corny, but I believe we have lost sight to what is important for our way of life; Freedom, Respect, Responsibility and Fairness. Remember when we had admiration for happiness. It is now a pastime. Remember when we lent a hand and helped each other in years past. Now its, "what's in it for me or what I'm owed". I expect we all remember when life was easier, happier and adventurous. I aspire for us to be back in a time where we are accountable and responsible for our own actions. Truth is not easy but it is much easier than lying.

Coming forward and admitting fault will end a situation and heal your path. Admit you were wrong, you are only human. Truth is not dearly accepted but you will have more respect

from others and you will feel at ease to the pressures that plague you when you are not true to yourself. This country was built with solid beliefs and integrity.



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HAVE NO FEAR-HELP IS HERE!



DID YOU KNOW...?

Where exactly did our national flag come from? Believe it or not, no one knows! It wasn't until June 24th, 1912 that an Executive Order was given recognizing the flag as our national symbol. The first fifty-star American flag was raised in 1960 over Fort McHenry in Baltimore, site of Francis Scott Key's writing of "The Star Spangled Banner". A 51 star flag is in existence in case a 51st state is added.

Here is a helpful hint: Beware of what you say. In today's society and the English language and depiction of words have changed. The language from past years, have gone through a misdirected overhaul. Between the growth of the dictionary, variances, meanings, accents and slang, it is hard to comprehend. As the receptor, we decide on the meaning of what is said. News articles are put through numerous scrutiny for the words offered to the general public. As a negotiator, you should not take for granted, the point you present, is accepted the way you believe it is. The words and phrases used can hold multiple meanings. If your definition is not being received correctly, it is because the client is taking that meaning in a different content. As an example: The simple word "right" has many meanings. To most foreigners, who learned the definition, may take it as right turn, right hand, right side, instead of "correct". Our upbringing and depiction of our words could change the meaning. Be careful not to present the wrong meaning. One way to assure this is to confirm with the client. Simply, ask the client if he or she agrees or understand your comments and then ask for permission to move on.

Looking Forward

I have been asked by the Grand Strand Real Estate Association to be a guest speaker. I will be putting on a seminar based on the Art of Negotiations. If you missed the seminar in August 2009, you're in luck. This information is priceless and many will not have this opportunity to view such information. In addition, I will be referencing to my new book, Power Principles. This is held at the CCAR building located near the Crabtree facility in Market Commons. Time and Date for this event is; June 17, 2010, starting at 9:30am and ending approximately at noon. Please contact me if you wish to attend. Seating is limited and there is no cost.

