

INVEST DIGEST WORDS YOU CAN EAT

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Monthly Notice

It has been an exciting couple of Months. I have been diligently, preparing my office for full operation. During this time, I have met with some of the

highest influential people in the investment industry. One is being Milton Olave. Milton was an accomplished trainer and manager for Tony Robbins. After ten years he decided to start his own company. Can you blame him? Watching his smooth approach to public speaking was breathtaking. I want to grow up to be him. April 17th to 19th was exhilarating. Meeting people like Paul Finck, Gerald Rogers, Richard Roop, Dave Lindahl, Than Merrill, Bill Duquette and many more. 36 hours of the most intense insight to the investing world. Since then, I have set up a new website, met with bank presidents to high investors, started my book and implemented a contract to perform sales consultation. Another influential person and a pleasure to meet is July Ono. <http://onthebeacheducation.com> Her insight to investing is priceless. With all of this, I have gained an abundant amount of knowledge and implemented into an existing operation named MB Investing & Consulting. Please visit www.mbicu.com for information that may help you. I have so much to offer here but not enough space. Stay tuned for more valuable insight you are starving for.

Vacations are a vital part of living as they reward your efforts of hard work. They are vital to the mental well being. Not to mention the blessing of sharing. My goal is to vacation every year more than once. Many will find excuses. As I had advised so many; if you do not pay yourself first than you are just a slave.



Family Vacation-Mom, Sister and I in Dominican Republic

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HAVE NO FEAR-HELP IS HERE!

DID YOU KNOW?

The helicopter is an amazing accomplishment to man. The design came from one of god's creatures no bigger than a thumb. It hovers, flies front, back, up and down. Can you guess what fine feather friend gave mankind one of its most amazing design and accomplishment? See below for answer.

Here is a helpful hint: In any sales approach, the most important factor to greeting anyone is REMEMBERING THEIR NAME. Simple, yes? Some one says hello and mentions their name, while you have a bunch of ideas or pitches running through your head. Immediately their name goes in one ear and out the other. Unless you get lucky and everyone has the same name as you. Have you ever been introduced to someone, and the person doing the introductory says; I'm sorry I forgot your name. How big does that make you feel? Now you know how others feel. First impressions are huge. When introduced to that person, immediately write their name on anything, just to train your mind visually. Another way would be to repeat it often when you are speaking to them. And the obvious is word association. We do not always have time to do it all in the midst of a pitch, I would suggest the first two will work well. And for god sakes, please ask them what their friends call them or what they prefer. You would not want to call them something they did not like for an hour or two when you are trying to make a good impression. My name is Michael not Mike.

Looking Forward

At this moment I have been working on multiple deals from commercial to investment properties. I have some private money in place, but I am looking to entertain new money. The NOI on these properties are very high. I am meeting with various large holding groups from private to banks. The negotiations currently in progress, could net offers from 20 to 70 cents on the dollar. This could become a huge benefit to someone looking for a home to live in or to expand their portfolio. I hope to have exciting news with this next report. You can also check on my website for this information. Stop by the website to check out all the other features offering help to anyone; investments, loan modifying, credit help, sales and marketing consulting.

In a time of crisis everyone, needs help, right? Well, I would not call this a crisis. It is a moment in time where we need to figure out how to help ourselves. To become educated and better prepared. The folks accomplishing this are not seeing this as a crisis. A crisis is a lost life, limb, eyesight, etc. This is what we call; "a moment of truth". What are you going to choose? Positive people always win. There is never a; bad time, recession, sadness, depression for positive people. If you would like to meet one of the most positive people you could ever come across, than call on Mr. Positive. That's me!

Did you know, answer: The hummingbird, how amazing!